

Associate Director – team leader

Closing date for applications:	31 August 2022
Interviews:	starting week of 12 September 2022
Start date:	As soon as possible
Location:	Cambridge, UK (office-based with hybrid working arrangements)
Salary:	Approx. £72,100
Benefits:	Hybrid and flexible working; individual training budget; group personal pension; and income protection and life assurance

Job description

[Cambridge Econometrics](#) (CE) is a leading independent economics consultancy, and listed by the Financial Times as a [top Management Consultancy](#). Our analysis and insights are used by clients around the world to inform policy decisions about pressing challenges faced by society. The CE Group employs over 50 people at our companies in Cambridge (UK), Brussels, Budapest and Northampton (US). We provide [economic and policy research](#) in areas that we are interested in and that make a difference to people. Our clients include national and local governments, international organisations including the European Commission and European Parliament, as well as a range of non-governmental organisations and charities with policy concerns.

We are seeking talented economist with significant consulting experience to lead our economy workstream, developing our offer in the areas of *sectors, trade and competitiveness; innovation; tax & finance* and extending our international client-base. As a valuable member of the Senior Management Team you will also make a significant contribution shaping the wider long-term development of the Cambridge Econometrics Group.

Your responsibilities will include:

- winning and delivering consultancy projects
- developing and maintaining a personal and organisational reputation for expertise and leadership in the market and research community
- leading client meetings and stakeholder events, representing CE and its offer
- outreach and engagement with (potential) clients and partners
- identifying and developing opportunities for business and drafting compelling, persuasive and relevant proposals
- acting as a bridge between the application of our economic modelling and the clients who use our analysis, presenting a narrative to interpret and explain the modelling results
- ensuring client expectations are met by anticipating needs and maintaining a high-quality standard for our services

- managing the workload of the *economy* team, acting as line manager to other members of the team and helping to shape the team's professional development

Person specification

We are looking for people who have:

- a successful track record of 10 years or more of working as an applied economist in the sector (consultancy, public sector, and/or research)
- a deep understanding of the policy debates relating to sectors, trade and competitiveness; innovation or tax & finance
- a good appreciation of measuring new economic activities 'beyond GDP'
- established contacts with (potential) clients and partners
- a successful track record of at least 5 years winning and managing consultancy projects in topics relevant to our *economy* workstream
- proven people management skills (3+ years)
- experience leading a team
- a resourceful and creative approach to problem-solving and designing research to meet the client's needs
- excellent communication skills in English, including the ability to identify and express clearly key messages in language appropriate to clients
- a desire to make a difference in the policy areas that form CE's core business (for this position, *long-term economic performance*)
- a keen interest in making evidence-based analysis relevant to the needs of decision-makers
- the background and applied experience to communicate effectively and credibly with clients and technical project team members
- willingness to travel

Candidates will be required to have the right to work in the UK by the start of their employment.

For more details see our website <https://www.camecon.com/who/careers/>.

To apply, please submit a cover letter and CV to: <https://hr.breathehr.com/v/associate-director-team-leader-24757>

If you have an interest in the position and want to find out more before applying, please contact careers@camecon.com to arrange an informal 30-minute call.

Working at Cambridge Econometrics

Cambridge Econometrics is a leading provider of real-world, evidence-based economic analysis for policy assessment. As the trading arm of a charitable trust, we're driven by a desire to make a difference, not just a profit. We do work that we are interested in and can feel proud of in partnership with our clients.

We look for people who can provide rigorous, quantitative analysis and deliver it to our clients with confidence and clarity. Our reputation is based on delivering penetrating insight, so we recruit and develop people with an ability to digest, interpret and summarize key messages.

Cambridge Econometrics is accredited as an Investors in People organisation at the Silver award level. In all parts of the organisation we like to stretch and challenge our staff, so they continue to learn, and develop their skills and experience. We offer a collaborative,

supportive and inclusive environment, and a strong commitment to high-quality training and development from day one.

We offer a competitive benefit package, including flexible working arrangements

We are committed to promoting a diverse workforce and we welcome applications from under-represented communities and groups. A copy of our Equal Opportunities Policy is available on request.

Data protection: read our [privacy policy](#) to find out how we collect and process personal data relating to your application.